

EXPAND NETWORKS SUPPORTS FIDELITY NATIONAL INSURANCE BY OPTIMIZING WAN AND SUPPORTING DISASTER RECOVERY INITIATIVE



IN SUMMARY

- Support for all remote users migration to web based applications
- Reduced bandwidth dedicated to the main real time replication tool from 5MB to 2MB
- Network throughput increased by over 1000%
- Lowered TCO – and achieved savings of \$5000 per month
- Delivered ROI in less than 3 months

APPLICATIONS

- Double Take

PROFILE

Operating across 50 states, Fidelity National Insurance is a nation-wide provider of a broad range of personal insurance products, including home, flood, auto and umbrella insurance coverage. Rated A - (Excellent) by A.M. Best, Fidelity National prides itself on the speed, accuracy and efficiency of internet based quoting and insurance system.

THE CHALLENGES

Fidelity National Insurance is based in Florida with three datacentres and over 100 remote users at four branch offices around the country. With an internal MPLS network, the company relies on two applications for continuous data replication between sites to enable disaster recovery. Using 5MB of bandwidth, the performance of the main replication tool was being severely affected by latency undermining the ability of the company to access, share and protect mission critical data in real time.

“It’s imperative that if a datacentre goes down for any reason, data has been replicated real time at another site. But when even the smallest documents were taking up to 10 minutes to replicate between datacentre, we knew we had to implement WAN Optimization technology as our disaster recovery strategy was at stake,” said Adrian Whitehurst, IT Manager, Fidelity National Insurance



Expand Networks was the only vendor that could cope with the volume of traffic and fully optimize the WAN.

THE SOLUTION

Fidelity National Insurance evaluated WAN Optimization technology from Expand Networks and other competitive vendors and selected Expand Networks for its ability to compress and accelerate business critical applications over the WAN.

Expand’s integrated WAN Optimization technology was deployed and immediately compressed and accelerated all Fidelity’s critical business applications, fully optimizing the WAN and mitigating latency to ensure high availability and data protection for Fidelity National Insurance.

WEB LINKS

- Learn about our solutions
www.expand.com/solutions.aspx
- Learn about our products
www.expand.com/products.aspx
- Learn about our WAN Monitoring Tool
www.expand.com/wan-tool.aspx

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THE BENEFITS

The organisation was able to reduce the bandwidth dedicated to the main real time replication tool from 5MB to 2MB and send 22MB of optimized replication traffic over the smaller link. With network throughput increased by over 1,000%, Expand enabled Fidelity National Insurance to save \$5,000 per month and deliver a ROI of less than 3 months.

“With Expand in place, data replication takes one second rather than up to 5 minutes previously guaranteeing disaster recovery and high availability,” concluded Whitehurst.

“Simply deployed the Expand platform self manages, making life easier and frees up resources. We are now using Expand to optimize a second real time replication application and the technology will also support the company as we migrate all remote users to web based applications.”

LEARN MORE

Some of the best-known names in financial services, manufacturing, retail, health care, as well as leading government agencies and the military, rely on Expand Networks for optimized network infrastructures and superior applications performance.

For more information on how Expand solutions can benefit your company, contact your local Expand representative today or visit us at www.expand.com.