

CONSULTING SERVICES

DESIGN & PLANNING TO ENHANCE THE SUCCESS OF YOUR WAN OPTIMIZATION PROJECT

Why Choose Expand Consulting Services?

Getting a project started with the right plan is critical. As a leader in WAN Optimization since 1998, Expand has developed many of the Best Practices in the industry. Rely on our network engineers to develop a comprehensive plan for your WAN Optimization solution.



What's Included in Consulting Services:

- *Project Plan Review*
- *Deployment Plan Review*
- *Best Practices and Troubleshooting Review*
- *TCO/ROI Calculation*

Why Expand?

Expand is the leading provider of solutions that enhance WAN performance and speed applications delivery. Beginning a decade ago, Expand pioneered a unique set of WAN Optimization solutions to address the wide array of issues that affect WAN performance. Expand solutions have been installed at more than 2,500 customers.

Expand Consulting Services will provide you with access to the design and planning support you need to get your WAN Optimization project completed on-time and within budget, lessening the risk and speeding the return on investment.

Expand uses a set of proven planning and evaluation processes--developed by our network engineers over thousands of installations – to support Expand partners and customers.

Consulting Services can be provided both onsite and remotely.

What's Included in Consulting Services

Project Plan Review

Planning, setting goals and establishing a clear overview of the entire project are critical elements in the success of any WAN Optimization project.

Through the Project Plan Review, Expand will work with you to establish a comprehensive project plan addressing every phase of the undertaking, including:

- Installation Planning
- Configuration
- Testing
- Best Practices
- Troubleshooting

During this engagement we gather critical information, identify all required features/ functionality, and establish clear objectives and overall operating parameters. The end result is a comprehensive roadmap for the entire project.

Deployment Plan Review

Carrying out a WAN Optimization project requires making critical choices at each phase of the undertaking. Through the Deployment Plan Review, Expand will work with you to develop a detailed, step-by-step action plan for implementing a WAN Optimization solution in the fastest, most cost effective way possible.

Drawing on the experience we have gained from thousands of Expand deployments, we are able to identify and anticipate the critical decision points and make decisive recommendations.

Best Practices & Troubleshooting Review

As a leader in WAN Optimization since 1998, Expand Networks has developed many of the Best Practices that define the industry.

Take advantage of what we know through the Best Practices and Troubleshooting Review.

TCO/ROI Calculation

Before forging ahead with a WAN Optimization/acceleration project, obtain a detailed analysis that will model the near and long-term financial implications, including depreciation.

Get the information you need to make an informed financial decision about the impact of your current WAN performance issues and how different solution options will impact your bottom line results.

Expand Consulting Services includes the following:

Project Plan Review	Guidance on the five components needed to ensure successful project execution: Installation Planning, Configuration, Testing, Best Practices and Trouble Shooting.
Deployment Plan Review	Take advantage of the best practices that our engineers have gathered while deploying Expand Accelerators and also obtain relevant troubleshooting tips.
Best Practices and Troubleshooting Review	Take advantage of the best practices that our engineers have gathered while deploying Expand Accelerators and also obtain relevant troubleshooting tips.
TCO/ROI Calculation	Get the detailed information you need to make an informed decision about the impact that WAN Optimization will have on your business.

A Suite of Professional Services

Expand Consulting Services are part of Expand Professional Services, a suite of professional services that also include:

Implementation & Planning: Support for planning and detailed tactical executions covering all phases of WAN Optimization.

Training: Comprehensive instructor-led and e-learning programs delivered by WAN Optimization experts to maximize your investment in Expand solutions and prepare for industry certifications.

Expand Professional Services can be adapted based on your budget, your time-frame and your specific goals and objectives.

Specialized Tools: WAN Healthcheck

As part of our Professional Services offerings, Expand Networks gives you access to a special set of tools and programs developed by Expand that are focused specifically on helping you pinpoint WAN performance issues, resolving them and understanding the full financial implications.

A WAN Healthcheck from Expand Networks will diagnose specific performance challenges—i.e., peak period congestion, application-specific issues—and will show you how to get more from your WAN without investing in more bandwidth.

Why Expand

Beginning a decade ago, Expand pioneered WAN Optimization and developed solutions to address the wide array of issues that affect WAN performance.

Expand solutions provide an unrivaled combination of optimization, compression and Quality of Service (QoS)

technologies to match seamlessly with existing IT infrastructures and include acceleration plug-ins for leading enterprise applications.

Expand Networks WAN Optimization/acceleration technologies consistently deliver proven, measurable impact (bandwidth increases of 100% and 400% with peaks over 1,000%).

Expand has a proven track record of real world performance—Expand solutions are in place at more than 2,500 customers.

Expand is in Gartner's coveted 2007 Leader's Quadrant for WAN Optimization.*

Learn More

Some of the best known names in financial services, manufacturing, retail, health care, as well as leading government agencies and the military, rely on Expand Networks for optimized network infrastructures and superior applications performance.

For more information on how Expand Consulting Services can benefit your company, contact your local Expand representative today or visit us at expand.com/professionalservices.

For more information about Expand and our other award winning solutions, visit expand.com

*Note: The Magic Quadrant is copyrighted 2007 by Gartner, Inc. and is reused with permission. A full disclaimer regarding the Magic Quadrant is on www.expand.com