



**Emigrant Online**  
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**Business News**

**DCM Group wins Expand Network's value added reseller award**

DCM Group, Digital Communications Management, has been awarded Expand Network's Value Added Reseller for EMEA 2002. During the year, DCM sold more Expand equipment per capita than any other strategic partner, installing over 250 ACCELERATORS to client companies. DCM Group and IBM also won an award for the Most Innovative Project in 2003 for their work for Hibernian Insurance. Alan Long, Managing Director, DCM Group said, "The DCM team chose Expand as we believed they had the best broadband acceleration technology for the Irish marketplace. Winning both awards for the V.A.R 2002 and Most Innovative Project 2003 strengthens our belief we made the correct technological choice for our customers. Hibernian Insurance was a major accomplishment for DCM, in conjunction with IBM we met the required strict implementation deadline for successfully commissioning the Accelerators".

Related website: <http://www.dcmgroup.com>